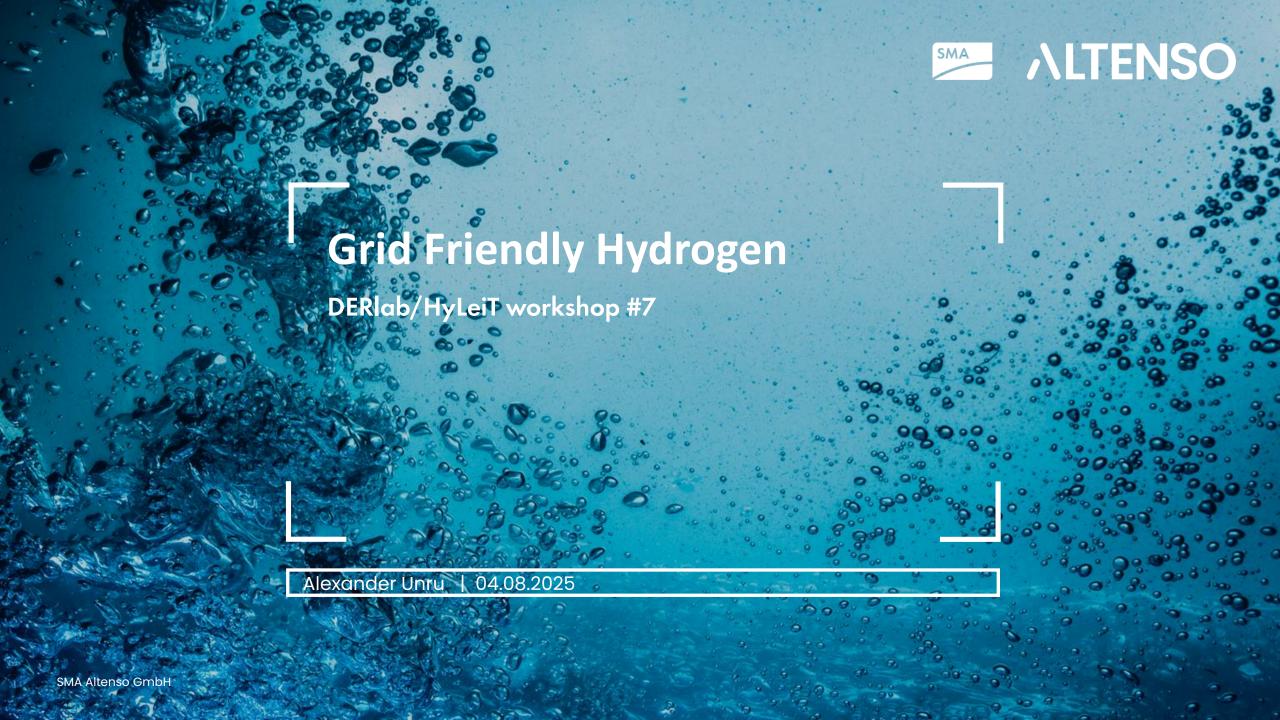
ALTENSO POWER FOR ENERGY



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SMA group at a glance



Highlights

SMA is the leading specialist for PV-, storage- and hydrogen technology

- Founded in 1981
- Installed inverter base: > 145 GW
- Inverter portfolio for Home, C&I and Utility applications
- > 4,000 employees worldwide
- 20 subsidiaries globally
- Strong R&D focus with > 1,600 patents
- 21 GW production capacity per year (40 GW by 2025)

SMA Altenso is the off-grid, hybrid, storage and hydrogen specialist in SMA

- 100% subsidiary of SMA Solar Technology AG
- 70 employees in Germany, Spain, USA and Australia
- Focus on complex battery and hybrid systems
- On the market since 2020 as a manufacturer of power supplies for electrolyzers
- Components and solution sales, system integration and EPC for battery projects



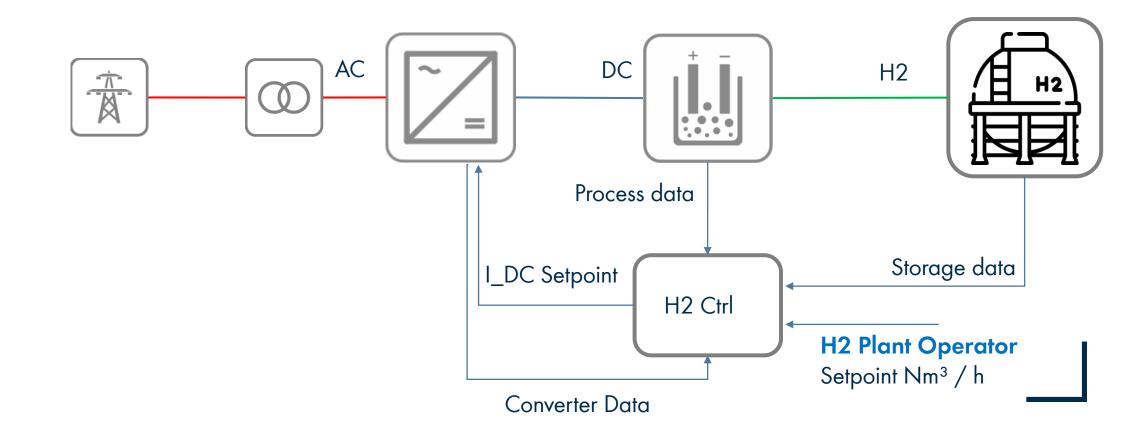






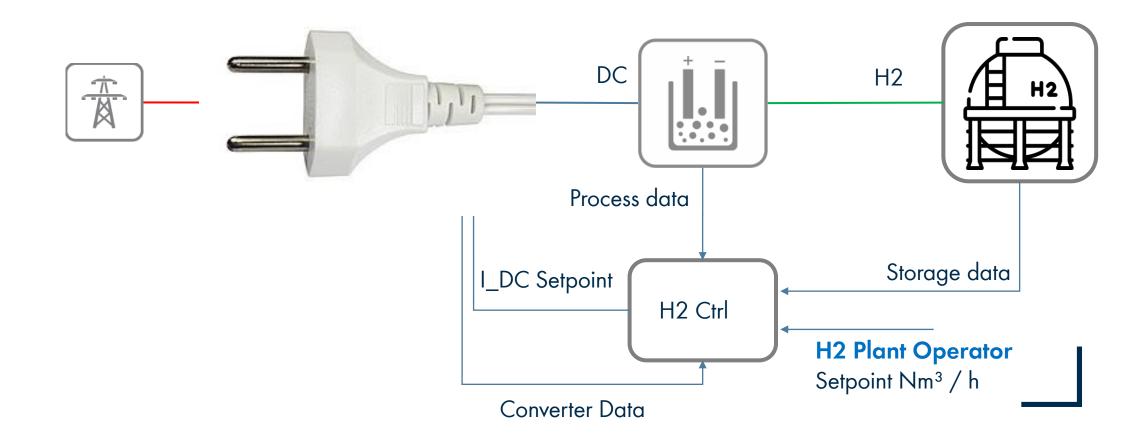


Functional view of H2 production today



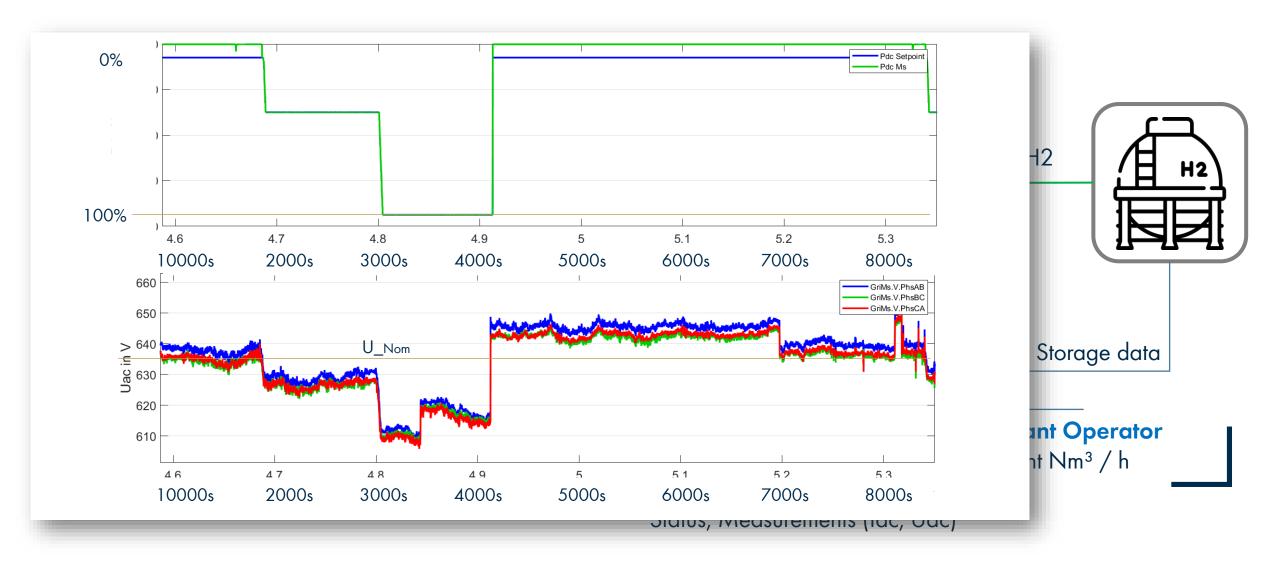


Functional view of H2 production today





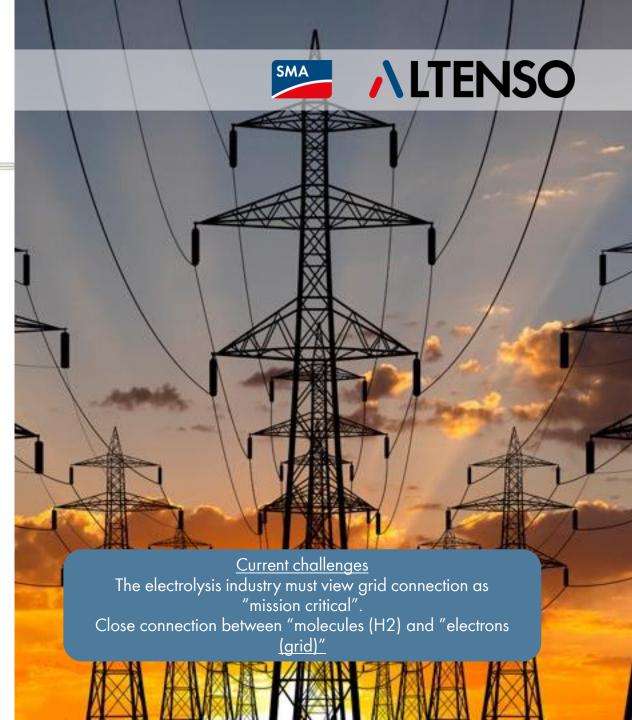
Functional view of H2 production today



Challenge for the public grids

Electrolyzers

- Very large loads that are installed in load centers that are already heavily loaded
- High consumption of reactive power (transformers, pumps, compressors, etc.)
- Electrolysers require a stable grid (today)







Challenges in large H2 plants

Traditionally, thyristor rectifiers (SCR) are used because the power electronics are comparatively inexpensive compared to transistor rectifiers. But buing cheap you have to deal with:

- Extreme harmonics → Large filter units required
- High DC ripple → Rapid aging and lower electrolysis efficiency
- Poor cos phi → Large capacitor banks required
- No grid services → Critical for large loads
- No grid support possible during grid faults → No active FRT functionality
- Many additional components -> Space requirement and high costs
- Small series → No scalability for product roll-out → It's always a project specific design

THE SOLUTION: modern power electronics with IGBTs / MOSFETs

Reactive Power Challenge

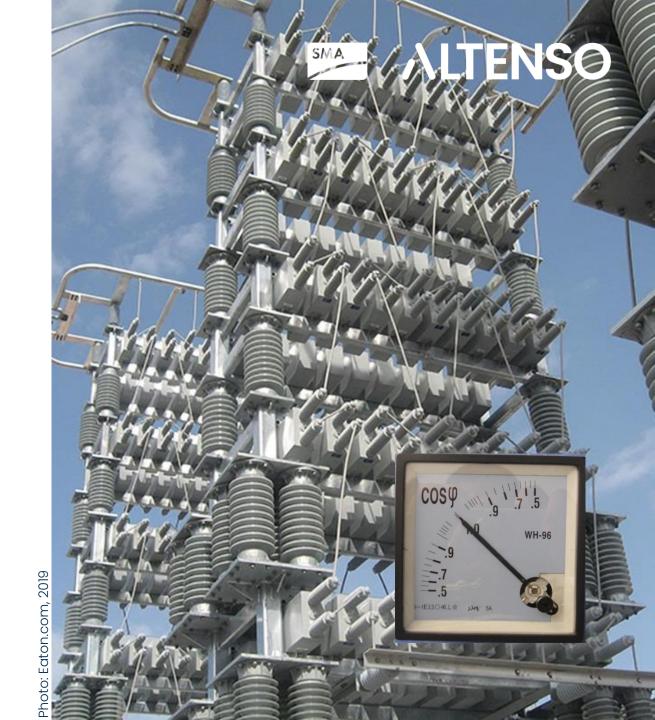
Using IGBT Rectifiers for power factor correction you can compensate other loads in the plant like

- Power transformers
- BoP Transformers
- Drives
- Cables



Substantial cost savings as you can:

- Avoid capacitor banks
- Avoid shunt reactors
- Save space
- Reduce motor start impacts



Load Control Challenge

Very large electrolyzers are a substantial burden on the national or regional grid



By operating electrolyzers with dispathable load control you can:

- Create additional revenues by participating in frequency market
- Ease your grid connection as the grid operator can ramp (Limit) your load based on grid congestion up and down



Voltage Control Challenge

Grid voltage depends on active and reactive load in the grid

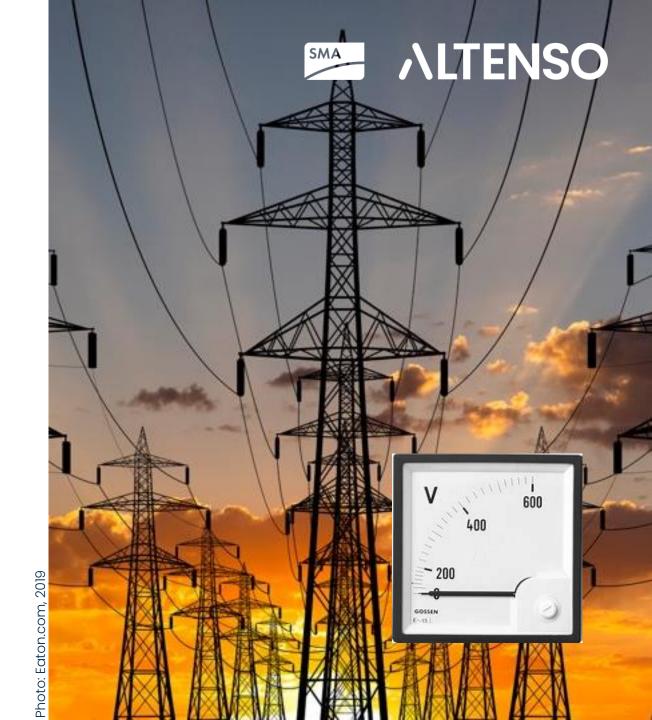


By operating electrolyzers with SMA voltage support function you can:

- Stabilize voltage on the power grid by
 - Consuming reactive power if voltage is too high
 - Supplying reactive power if voltage is too low



- Substantial benefit for the grid operator as grid becomes better utilized and more stable.
- Additional revenues possible due to grid support
- Cost savings, as no or only a much simpler MV Tap Changer is required



Disturbance Challenge

What if the grid is disturbed and shows a short fault?



Traditional Power Supplies may turn off

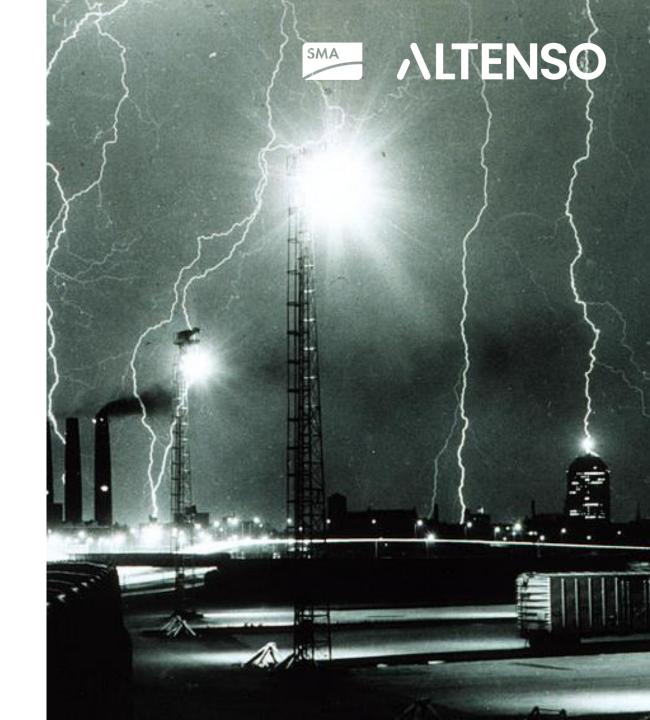


Substantial interruption of Hydrogen Production and Process

Advanced Power Supplies stay on-line



- Plant returns to normal in an instant after fault
- No interruption of Hydrogen Production and Process
- Grid stability improved







THE MARKET

Hydrogen Use TODAY

= $90 \text{ Mt H}_2/\text{year}$

Hydrogen Use in 2050¹

= $210 \text{ Mt H}_2/\text{year}$



4,500 GW of renewable energies would be required to produce the Hydrogen Demand at 4,000 full load operating hours per year²

This is more, than the installed Solar & Wind power today!

Quelle: International Energy Association IEA

²⁾ Volllaststunden des Erzeugers

How to integrate

GW of electrolyzers to our Grids?

just use a

smarter

(IGBT Based)

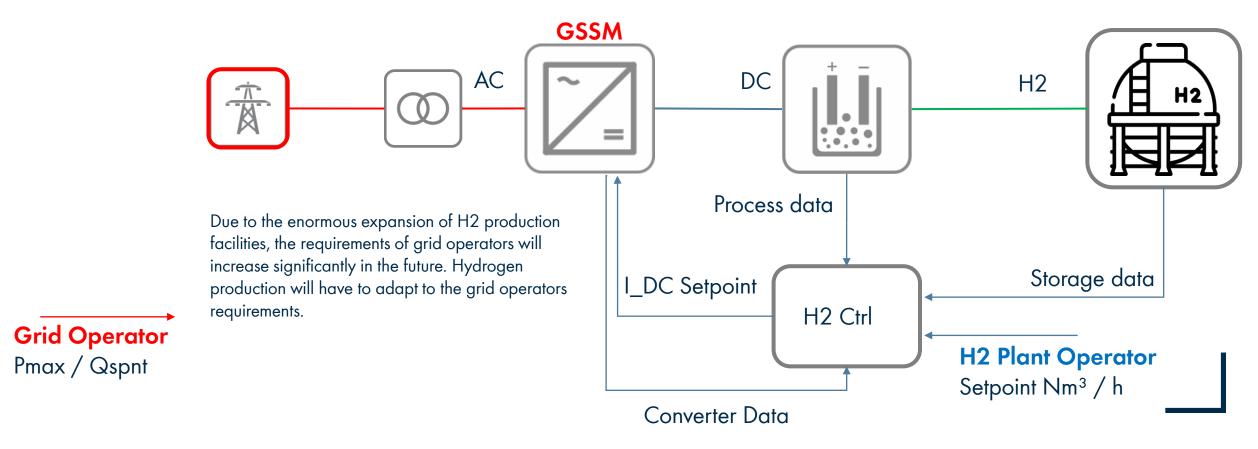
Plug...







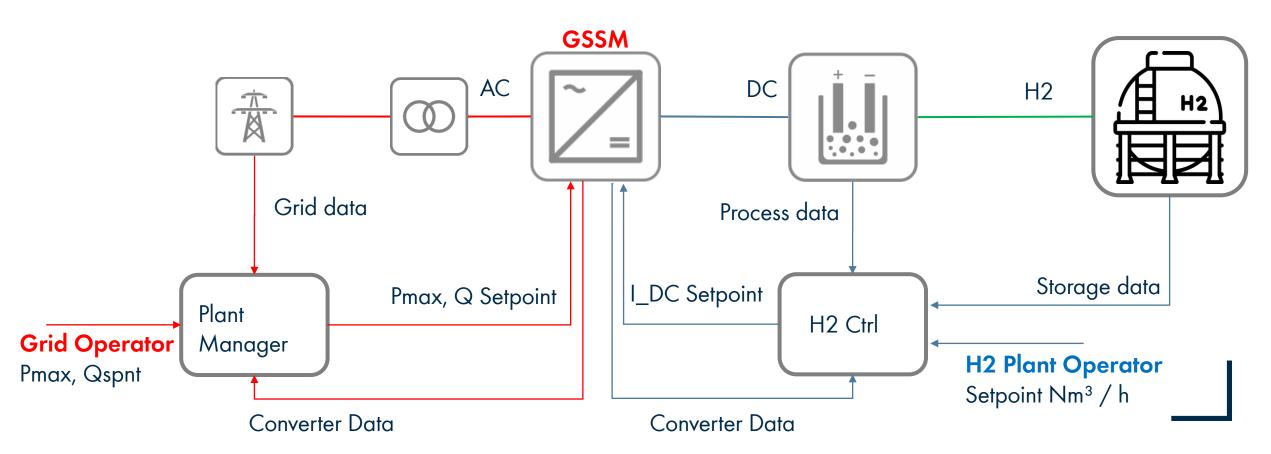
Functional view of H2 production under the grid operator's regulations \rightarrow Grid Services vs. H2 Production







Functional view of H2 production under the grid operator's regulations -> Grid Services vs. H2 Production







Today - Grid services possible

- Dynamic reactive power control incl. compensation of the BoP loads for the electrolyzer and the power transformers WITHOUT additional capacitor banks
- Voltage support possibly through active load regulation and reactive power control
- "Utilization instead of curtailment" functionality in combination with renewable energies → assumes normal operation at partial load
- Direct operation on extremely weak grids together with renewable energies possible with grid-supported inverters in the system (e.g. battery + solar + electrolysis)
- FRT Function is possible and can be handle by PEM Electrolyzers (tested in practice)

GRID FRIENDLY HYDROGEN

IGBT based Power Conversion Key to successful grid connection



Overview grid management functionalities

Active power limitation on demand

Target: Stabilizing the grid by managing the active power generation (via remote signal)



Frequency based active power management
Target: Stabilizing the grid by managing active power
generation/consumption (via frequency control)

Reactive power control

Reactive power supply by fix cos phi, cos phi (P) or Q (U) ...
Target: Stabilizing the grid by reactive power control

Fault Ride Through / Dynamic grid support

During a grid failure the inverter stays on the grid and supports the voltage by defined behavior (FRT, LVRT, HVRT)

Fast recovery to pre-event operating point Target: Stabilizing the grid during grid failure





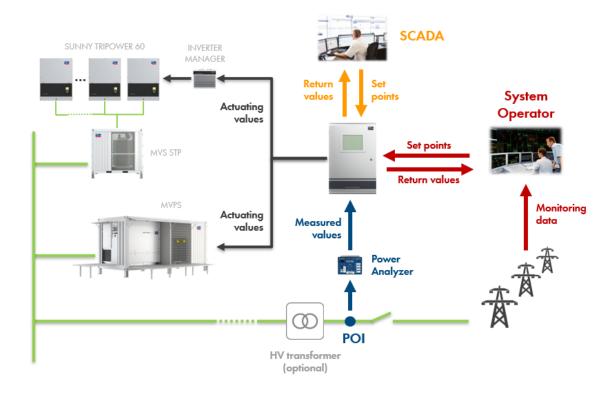












IGBT based Power Conversion Key to successful grid connection



Overview grid management functionalities

Active power limitation on demand

Target: Stabilizing the grid by managing the active power generation (via remote signal)

Frequency-dependent control of active Frequency based active and we do al

Reactive power control

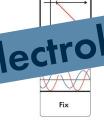
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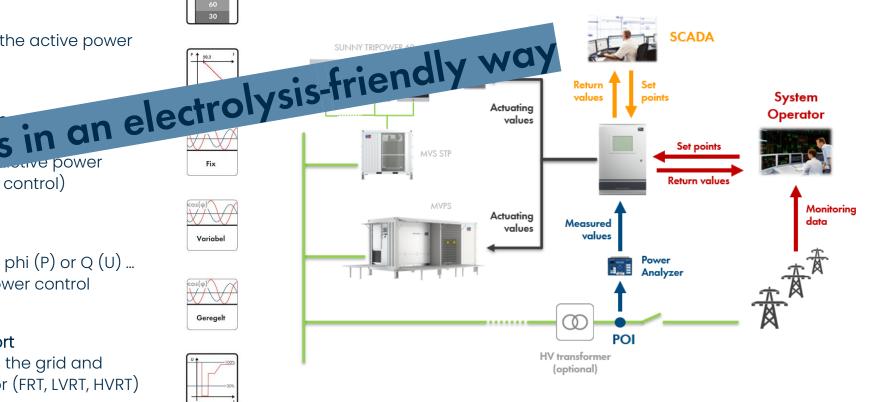












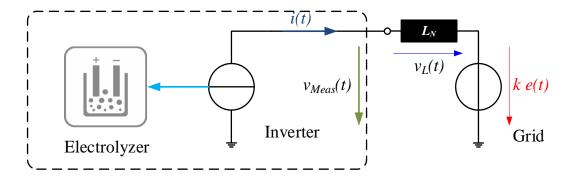


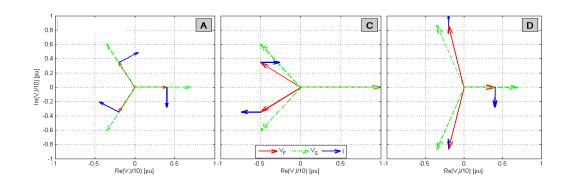


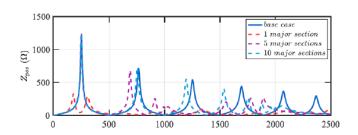
Power Factory

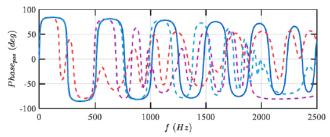
PSSE

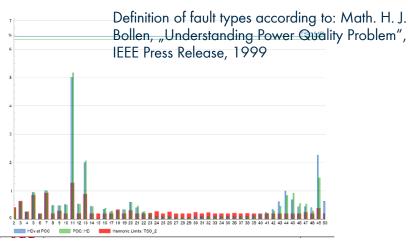
PS CAD → Dynamic Model incl. **Electrolyzer behaviour.**







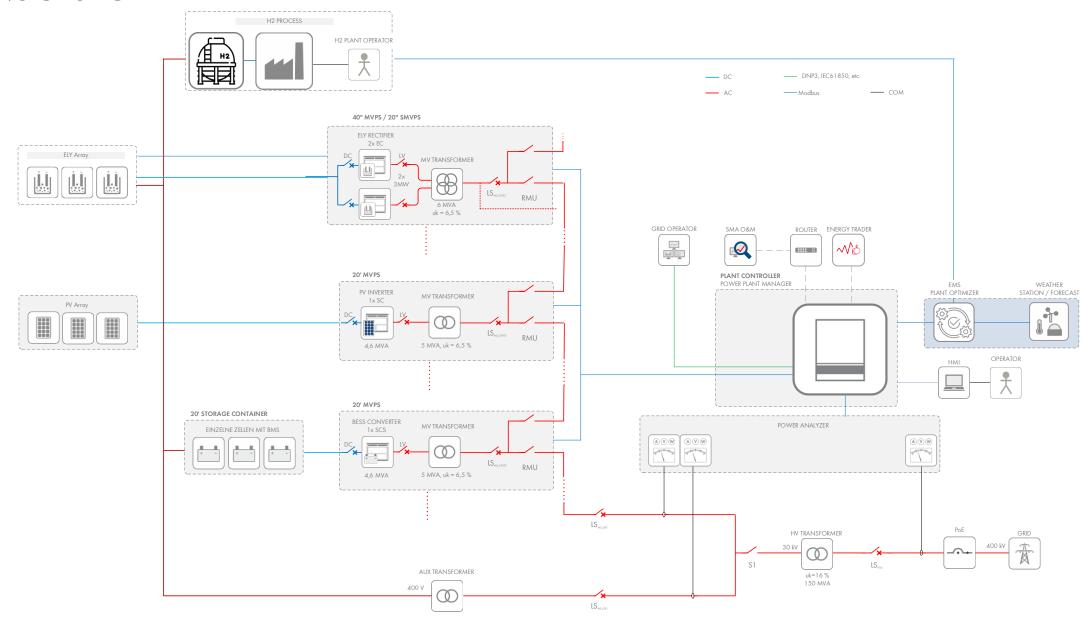




We manage the electrons

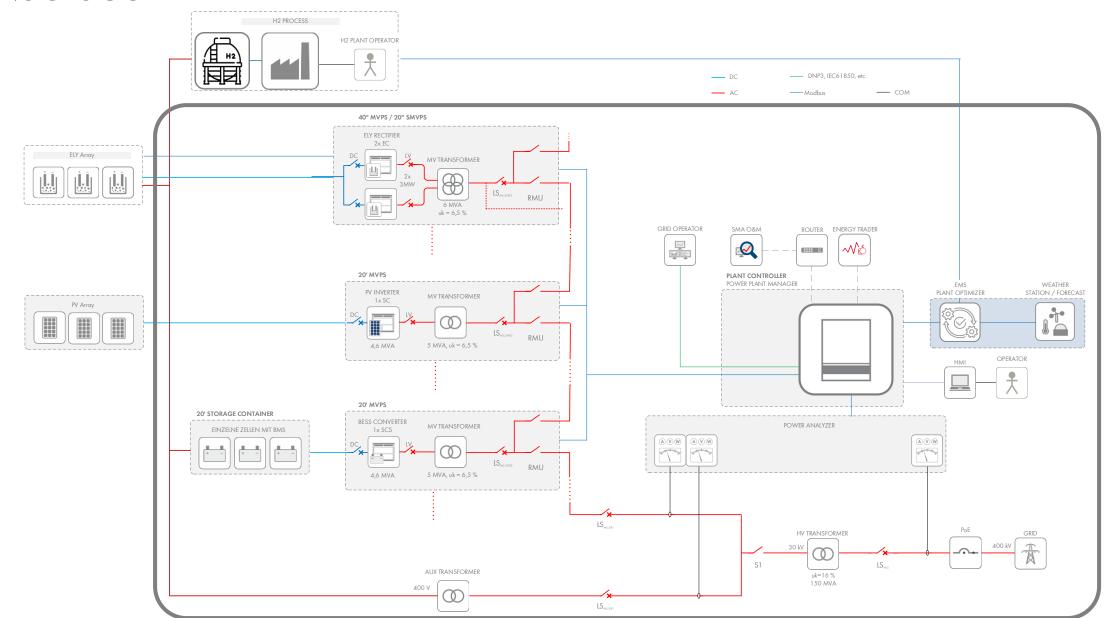


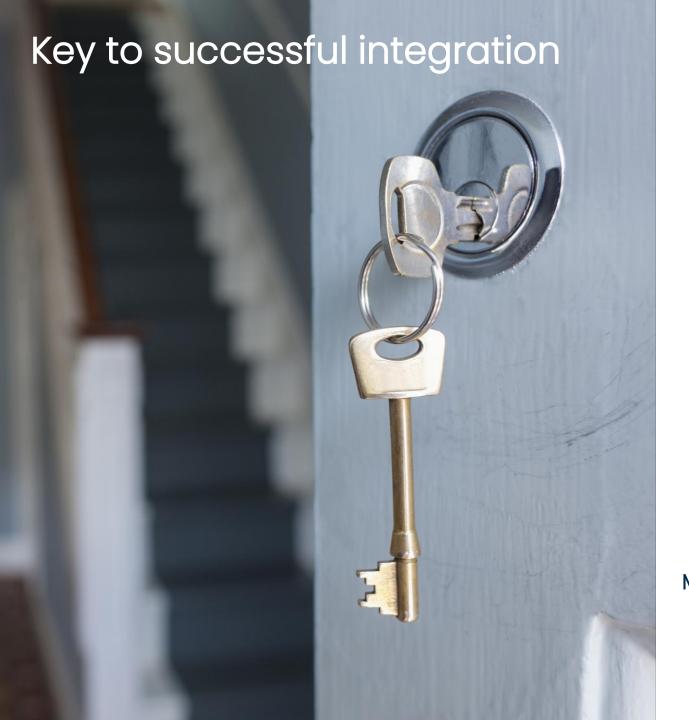
ALTENSO STORY





ALTENSO SCOPE







- Large Scale Serial Production to reduce quality problems
- Complete integrated System from Medium Voltage (4.16 kV – 35 kV) to DC Output
- Expertise in grid connections through > 150 GW installed solar, battery and electrolyzer systems
- Advanced Power Electronics with minimal grid impact
- Integrated System Controller
- Integrated Safety chain

Most Electrolysis Project focus on Hydrogen only. DON'T!

A car without street is useless as is an electrolyzer without grid connection

World Standard – HC Container PCU

20'







A containerized Turnkey solution

40′ → 2.6 MVA – 7 MVA 20′ → 1.3 MVA – 4.5 MVA

- Ring Main Unit Switchgear
 - Maximum operator safety with Internal Arc (IAC FL/A 20 kA 1 s)
 - MV Metering
- MV Transformer (Oil type or Dry Type)
 - Integrated Oil Containment
 - Oil/Water Separator Filter (Petro-Pipe)
 - Transformer protection
- AUX Transformer for self consumption
- LV Distribution Panel
 - UPS (500 W 1 h 24 V_{DC})
 - All communication & protection systems
- Standard Electrolyzer Interface (SIL 2)

20 or 40 foot **Stackable** High Cube ISO-Container station

Summary

- Key to successful connection is to properly consider grid impacts
- Serial Production Systems guarantee best scalability at minimum complexity
- Don't just look at CAPEX, consider permits, operation, maintenance and commissioning and focus on minimum LCOH
- Serial standardized designs maximize plant safety
- Transistor based electrolyzer rectifiers can provide grid services → taking into account the operational limits of the electrolyzer



GRID FRIENDLY HYDROGEN

It just depends on choosing the right Front-End.

Thank you

Alexander Unru

System Design Manager

Sonnenallee 1 34266 Niestetal, Germany SMA-Altenso.com Alexander.Unru2@SMA.de

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